Insurance Company Combines Email Systems after Past Mergers

French insurer reduces costs and enhances communications and agility

Quest
BINARY TREE
Now part of Quest

THE SITUATION

The client was formed from the merger of three companies with three messaging infrastructures—Lotus Notes plus two instances of Microsoft Exchange. They wanted to migrate to a single, on-premises instance of Exchange to reduce costs, increase business agility, and improve inherent communication pains that tend to come along with a merger.

BENEFITS

- Added value at every step
- Deep expertise in planning and design for merger scenarios
- Close relationship with systems integrator

11 Million Insurance policy holders

Migrated from:	Migrated to:	Country:	Industry:
Three Email Systems: Two Microsoft Exchange, One Lotus Notes	A unified Exchange system	France	Insurance

THE PREPARATION

Laying a foundation of best practices for integration and migration

Collaborating with Microsoft, Binary Tree by Quest delivered five workshops that provided the client with insight into the coexistence and migration process. The Binary Tree team shared best practices for how to design a unified architecture, establish coexistence, integrate and merge directories, migrate messaging, and ensure change control.

Planning for a smooth transition

Next, the client worked with Microsoft and Binary Tree to design their overall migration strategy. This was detailed in further workshops to create a transition reference architecture, design diagrams, and network diagrams. The client used content from the workshops to send out a comprehensive RFP for their migration.

THE SOLUTION

A successful proof-of-concept

While the client awaited RFP responses on the messaging migration, they engaged Binary Tree for a coexistence proof-of-concept to enable user interoperability between the three legacy messaging infrastructures. Binary Tree deployed trial licenses of Binary Tree Directory Sync Pro and Binary Tree Integration for Notes for a limited time.

Integrated and moving towards a unified messaging system

The trial period was a success, so the client decided to move forward with the Binary Tree products, both for their initial coexistence needs and for their eventual migration. A Binary Tree partner who proposed using Binary Tree Migrator Pro for Exchange and Binary Tree Migrator for Notes software won the migration portion of the project.

ABOUT QUEST

Quest creates software solutions that make the benefits of new technology real in an increasingly complex IT landscape. From database and systems management, to Active Directory and Office 365 management, and cyber security resilience, Quest helps customers solve their next IT challenge now. Quest Software. Where next meets now.

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